

High Performance

Keys to Implementation

KEY FACET	DEFINITION	KEY QUESTION
High Performance Zone	The gap between your current reality and your goals for high performance. When you're closing that gap, you're in the High Performance Zone.	What obstacles are preventing you from moving from your current reality toward your stated goals?
Belief Levels	The process of developing a vision for your true potential and deepening the commitment and buy-in to that vision.	What are some of your Limiting and Liberating Beliefs?
Brief	The practice of creating disciplined standards for preparation and planning through focus, visualization, and rituals.	What key disciplines do you use when preparing for important meetings with team members or clients?
CenterPoint™	The alignment of individuals and teams on a single point of focus for specific tasks and projects that fit within the mission of the organization.	Is <i>your</i> CenterPoint™ in alignment with <i>your team's</i> CenterPoint? If not, why?
Contracts	The system of using agreements to build trust in order to achieve greater levels of execution.	What are key non-verbal contracts between you and your team members and/or clients that are most essential to your continued success?
Debrief	The system for continuous improvement that creates an environment of open and honest communication and reinforces accountability, trust, and teamwork.	How committed is your team to a Debrief process and how safe is the environment?
Glad To Be Here®	The attitude of gratefulness and thankfulness for: being alive, opportunities, and people.	What is it about your organization, its people, and your work opportunities that gives you that greatest sense of gratitude?